Aetna Final Expense

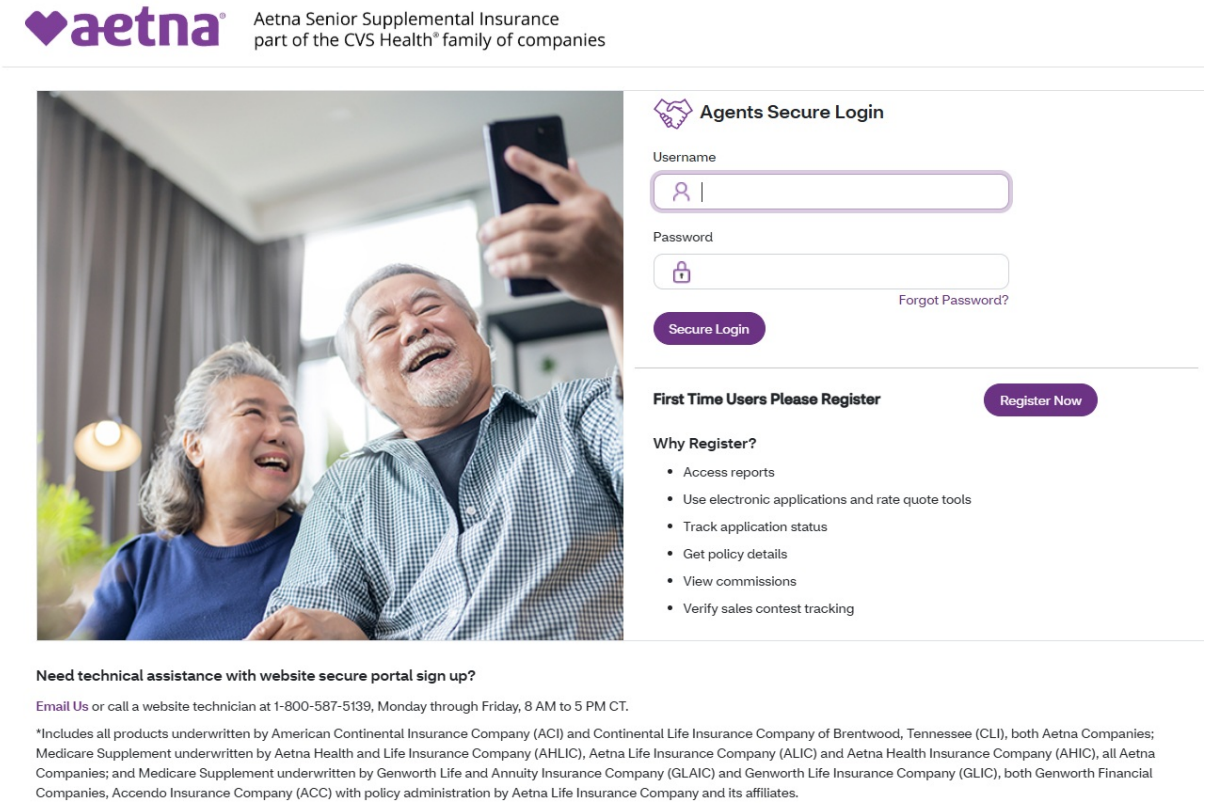
REMINDER

Benavest do not offer advanced commissions for Life contracts. COMMISSIONS ARE *AS EARNED*.

If you are already contracted with Aetna Final Expense, please refer to **Transfer Instructions for Aetna Final Expense**.

Carrier Portal

Navigate through: https://www.aetnaseniorproducts.com/ssi/login.fcc



AETNA FINAL EXPENSE CONTRACTING FOR NEW AGENT

Step 1.1: Life Contracting Confirmation

You will receive an email with the following information.

From: office@benavest.com
Subject: Life Contracting Confirmation

URGENT - ACTION NEEDED FROM YOU

Upon receiving the email, please reply with your confirmation to the following Life contract agreement.

- Benavest does not offer advance commission. All commission are **AS EARNED**.
- We can only process five (5) carriers at a time for timely contracting. If you have selected more than the maximum, please let us know which five carriers you want to start with
- Attached the following paperwork in your email response in case you haven't provided/submitted the following.

> - Social Security Number
> - AML Certificate (Validity: 2 years)
> - E&O Certificate (Validity: 1 year)
> - Driver's License
> - Personal Voided Check (except when you are an LOA)
>
> > - If the agent is contracting as an individual and the check is not under his/her name, the agent needs to secure a letter from the issuing Bank stating that he/she is the owner of the Bank account with a signature from the Bank.

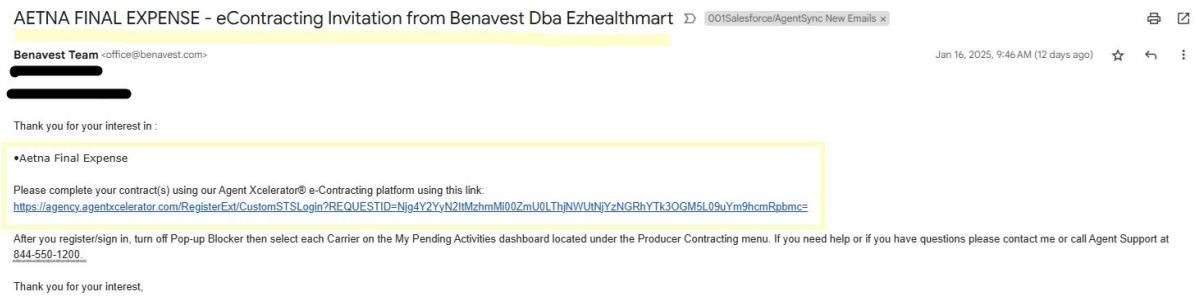
Step 1.2: Aetna Final Expense Contracting Invite

After we receive your confirmation. A personalized contracting invite will be sent to your registered email.

You will receive an email with the following information.

From: office@benavest.com
Subject: AETNA FINAL EXPENSE - eContracting Invitation from Benavest Dba Ezhealthmart

SAMPLE EMAIL


AETNA FINAL EXPENSE - eContracting Invitation from Benavest Dba Ezhealthmart

001Salesforce/AgentSync New Emails

Benavest Team <office@benavest.com>

Jan 16, 2025, 9:46 AM (12 days ago)

[redacted]

Thank you for your interest in :

•Aetna Final Expense

Please complete your contract(s) using our Agent Xcelerator® e-Contracting platform using this link:
https://agency.agentxcelerator.com/RegisterExt/CustomSTSLogin?REQUESTID=Njg4Y2YyN2ItMzhmMi00ZmU0LThjNWUtNjYzNGRhYTk3OGM5L09uYm9hcmRpbmc=

After you register/sign in, turn off Pop-up Blocker then select each Carrier on the My Pending Activities dashboard located under the Producer Contracting menu. If you need help or if you have questions please contact me or call Agent Support at 844-550-1200.

Thank you for your interest,

Step 2: Onboarding Link (Email)

Please complete your contract(s) in the Agent Xcelerator e-Contracting platform using the link provided in the email.

SAMPLE EMAIL

•Aetna Final Expense

Please complete your contract(s) using our Agent Xcelerator® e-Contracting platform using this link:
https://agency.agentxcelerator.com/RegisterExt/CustomSTSLogin?REQUESTID=Njg4Y2YyN2ItMzhmMi00ZmU0LThjNWUtNjYzNGRhYTk3OGM5L09uYm9hcmRpbmc=

Step 3: Register or Sign in

Once you click the unique link provided in the email, you will be asked to either Register or Sign in.

Step 4: Turn Off Pop-up Blocker

After you successfully register/sign-in. Make sure to **TURN OFF POP-UP BLOCKER**.

Step 5: My Pending Activities

Under the ***My Pending Activities*** tab, you will see the contract sent to you. ***My Pending Activities*** Dashboard located under the ***Producer Contracting Menu***.

Step 6: Complete the form

After you click on the carrier, you will be asked to fill out the information and then hit **SUBMIT**.

Step 7: Welcome Letter

The turnaround time is 7 to 15 business days from application submission.

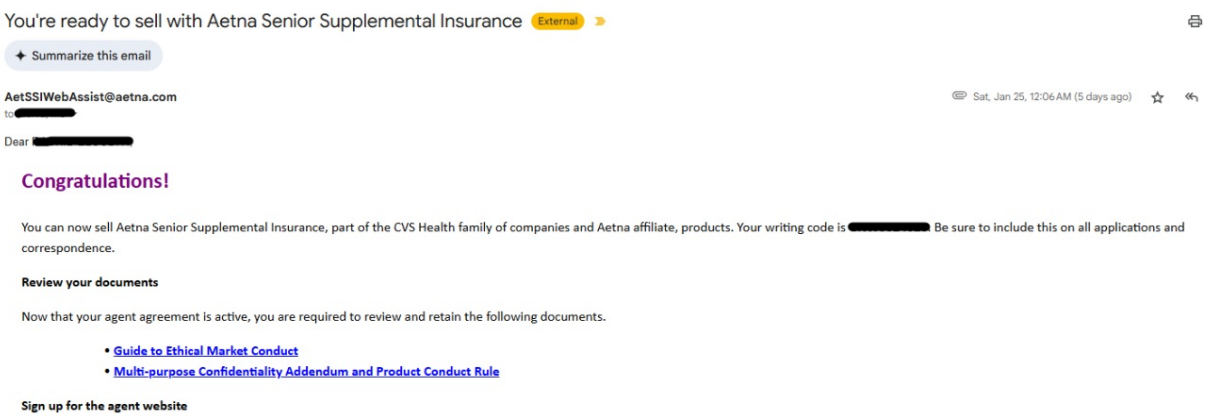
REMINDER

> - **Aetna Final Expense** will be sending you welcome emails once they appoint you. Please forward these emails to office@benavest.com.
> - Please be sure to register for each carrier's broker portal website once you become appointed.
> - Once you're appointed, please be informed that clients or policy holders cannot maintain more than one active Final Expense plan policy at the same time.
> - Please keep an eye out for the confirmation/welcome email.

Once your appointment is confirmed, you will receive the following email with your **AGENT NUMBER**.

From: AetSSIWebAssist@aetna.com
Subject: You're ready to sell with Aetna Senior Supplemental Insurance

SAMPLE EMAIL



You're ready to sell with Aetna Senior Supplemental Insurance External

Summarize this email

AetSSIWebAssist@aetna.com
to [redacted]

Sat, Jan 25, 12:06 AM (5 days ago)

Dear [redacted]

Congratulations!

You can now sell Aetna Senior Supplemental Insurance, part of the CVS Health family of companies and Aetna affiliate, products. Your writing code is [redacted] Be sure to include this on all applications and correspondence.

Review your documents

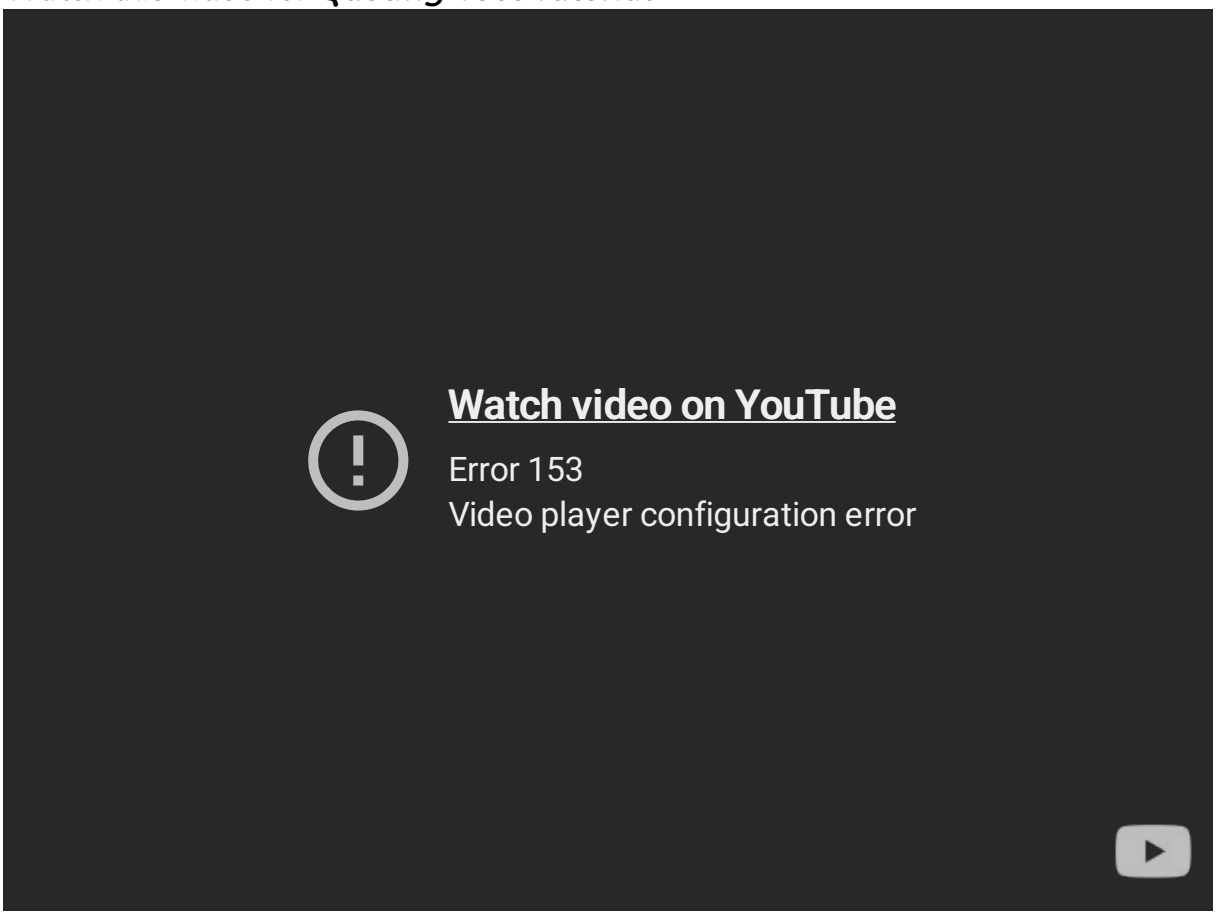
Now that your agent agreement is active, you are required to review and retain the following documents.

- Guide to Ethical Market Conduct
- Multi-purpose Confidentiality Addendum and Product Conduct Rule

Sign up for the agent website

Quoting Tool - Agent Xcelerator

After your appointment with Aetna FE is confirmed, you can use the Quoting Tool inside the Agent Xcelerator.
Watch this video for ***Quoting Tool Tutorial***



Transfer Instructions for Aetna Final Expense

Follow these steps if you are currently appointed under Aetna Final Expense.
Email: office@benavest.com
Subject: Aetna Final Expense Transfer Request
Benavest Contracting Admin will send you the transfer instruction.

I do not know who is my current IMO

Due to privacy policy, the carrier will not give us this information.
You must contact Aetna Final Expense to know who your current IMO is.

Carrier Support Contact Details

✉ aetssiwebassist@aetna.com
✆ (844)-550-1200

Benavest Contact Details

✉ office@benavest.com
(800) 893-7201 x 1610
(954) 947-8694

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